

# RESPONZA

Rhomberg Bau GmbH, a fourth-generation family-owned international construction company, specializing in construction, resources, and railway technology, has started its journey of digitization. They turned to a trusted Microsoft Partner, to help them take the fast track wherever possible to enable Rhomberg's stakeholders to quickly experience the benefits of digitalization.

With the help of their Microsoft Partner, Rhomberg combined Office 365, Dynamics CRM and Azure. Using Microsoft PowerApps, Power BI, Flow, SharePoint lists, Dynamics CRM, and Outlook, three key processes of Rhomberg were automated, simplifying collaboration, reducing time expenditure, and increasing transparency.

Rhomberg Bau GmbH, is organized in several business areas, united under a common strategy to improve collaboration among them. As a result, the company moved to the cloud, installed a Microsoft Office 365 tenant and replaced some IT legacy systems with Microsoft's standard tools.

To make collaboration happen, people need to change their habits. Rhomberg Bau, worked on that cultural change following a set of rules:

- Files are only stored once.
- Projects are created only once in the system, even if several business areas are working on it. (In the past, each area had their own separated project area.)
- Transparency with regards to the progress of projects must be increased.
- Processes and structures must be standardized and visualized in a clear and simple way in the system. Their application becomes less dependent on the individual person in charge.

Rhomberg Bau, tapped into the potential of unifying old IT systems, that have been managed differently in each business area, and making them more efficient through automation.

### **Strategy**

Through workshops, a Mircosoft Partner illustrated to Rhomberg Bau the potential of combining the three main components of Office 365, Dynamics CRM, and Azure. Together with various stakeholders from Rhomberg Bau conceptualized a suitable architecture and approach for launching a series of dedicated Business Apps on top of its new Microsoft platform with a step-bystep development path. Rhomberg Bau has launched the following Business Apps in pilot testing for Rhomberg:

**Construction Defects App**: Built to simplify the record (including uploading of smartphone pictures), classification, and tracking of construction defects.

In construction projects, classification and tracking of construction defects are the biggest drivers of cost and deadline overruns, which is why a simplified recording and tracking process is important to the company. Furthermore, this app allows the company to rate their suppliers in terms of construction quality.

**Dynamic Storage App**: Built to dynamically create SharePoint site structures to save project-related documents in one single place - based on business partners involved (according to the CRM project entries). For big construction projects, it is key that all parties involved store and find important documents intuitively without getting lost in complex filing hierarchies.

**Building Documentation App**: Built to improve communication with client stakeholders on a project's progress. The app allows all parties to easily upload and send pictures and plans of the building site and post news about the progress.

To develop the apps, following Microsoft tools were utlized: PowerApps, Power BI, Flow, SharePoint lists, Dynamics CRM, and Outlook Online.

All apps are currently being used in a pilot phase by key users, who have been trained accordingly. A full-scale roll-out is planned for the start of calendar year 2019, while further apps and improvements are expected to come on an ongoing basis.

#### Results

With all the apps developed and launched with Rhomberg - on top of the new platform - the automation of small tasks has improved and simplified cross-team collaboration. Apart from time savings, the organization has gained more transparency and higher quality on business relevant workflows.

Getting the organization to experience the new working environment and directly benefiting from it, meant taking giant steps in the digital and cultural transformation of the group. Already, the key users are actively asking to roll-out the apps in other areas and develop new ones.



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#### Who is Responza?

It's simple. Responza is the IT partner small and medium sized businesses should leverage to perform with excellence and thrive among their competitors.

#### Obsessive About IT Operations

Responza is wicked-good at the basics, perfecting your operational IT processes so they work like turning on a light switch. No longer do you spend half of your time fighting with technology, but spend all of your time focused on what you are wicked-good at.

### Steeped in Business & IT Experience & Knowledge

Responza is insightful at providing you the answer to your "What next?" question. Responza can analyze your business situation and help you integrate the latest IT best practices and processes that will move your business beyond operational IT to strategic IT.

## Fanatical About Service Excellence & Customer Satisfaction

When your IT works right, it's beautiful. When it doesn't, your business stops. Responza's mission is to make sure the latter never happens by not only making fixes but taking measures to ensure that the fixes aren't needed again. The result? Your business never stops.

#### Well-Established & Rooted in the Business Community

Responza is here to stay. You've found a strategic partner, not simply an IT mechanic. By learning about your business, Responza helps you plan uses for technology that you may never have considered and they'll be around as you're growing into your strategy and realizing its results.